

Searchlight. The Future's BRIGHT

We have had a fantastic response to [Searchlight](#) over the course of last week or so and there have been plenty of questions and video calls to answer some pressing questions. Please do feel free to get in touch at enquiries@SearchlightTerrier.uk or via the contact details at the foot of this email ... and please do pass on the details of [Searchlight](#) to anyone you think may be interested.

In this instalment, I will pick up on specific points which have been raised during the last week:

Searchlight as a Management Tool

There are some basic truths worth clarifying about Searchlight:

1. It is a Tool to aid the administration of rural Estates and Property Portfolios. It cannot replace a Land Agent providing advice.
2. Agents can continue in their role and use Searchlight.
3. It can be used by your Managing Agent and/or Estate Administrators **as well as** giving you access to all the information you need at the same time. In other words you can have **multiple users** to the same account.

[Terra Nova](#) is well placed to provide a service to support Searchlight's use, including [Estate Administrator services](#). We have found this perfectly compliments Searchlight and can help to continue the drive towards proper value for our clients. If you would like to learn more about how [Terra Nova](#) and [Searchlight](#) fit, then please contact enquiries@SearchlightTerrier.uk for a video call/phone call or email exchange.

Independence

[Searchlight](#) provides flexible and practical administration of your rural Estates and Property Portfolios. There are other Terrier systems out there. But none which function as well with other hosted software as without it. We can link to Xero or Quickbooks or Sage, but we don't need to. Indeed, we don't need to link to a Bank for the system to operate well.

That is **important**, because:

- a. It allows us to pursue further development without having to conform to external operating systems.
- b. It allows our clients to use it even if they opt-out of other cloud-based systems or internet banking.
- c. We are not influenced by third-party system's performance.

For more information on the technical architecture of [Searchlight](#) and why it is different, please contact us at enquiries@searchlightterrier.uk.

Making a real and tangible difference...

Searchlight is re-defining the future of Land Management to fit our clients' demands and pass on the benefit of technology to them. In doing so, it is shaping the Land Management profession too,

ensuring it focuses on “Value Added” services. Management and Administrative services should be transparent and intuitive. The cost should reflect the value. Systems should support Estates. We are here to shine a light on that.

In our next instalment we will give some insight into the functionality of the software and some examples of how it can be used. To book a demonstration or a video call, please contact us at enquiries@SearchlightTerrier.uk or get in touch with me direct on any of the details at the foot of this email.

Thank you once again.



Save Money. Take Back Control.

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